



Fibo Collect

Grow your business with a self-service concrete plant

Sustainable concrete
batching plant solutions



Enable your community with concrete 24/7

- ✓ Give contractors and individuals in your community the opportunity to buy competitively priced, quality concrete, without creating waste and spill.
- ✓ Use an automated system requiring a limited workforce to create a profitable business for both yourself and your customers.
- ✓ Enable your customers to collect concrete when they need it for their projects 24/7.



Multiple opportunities

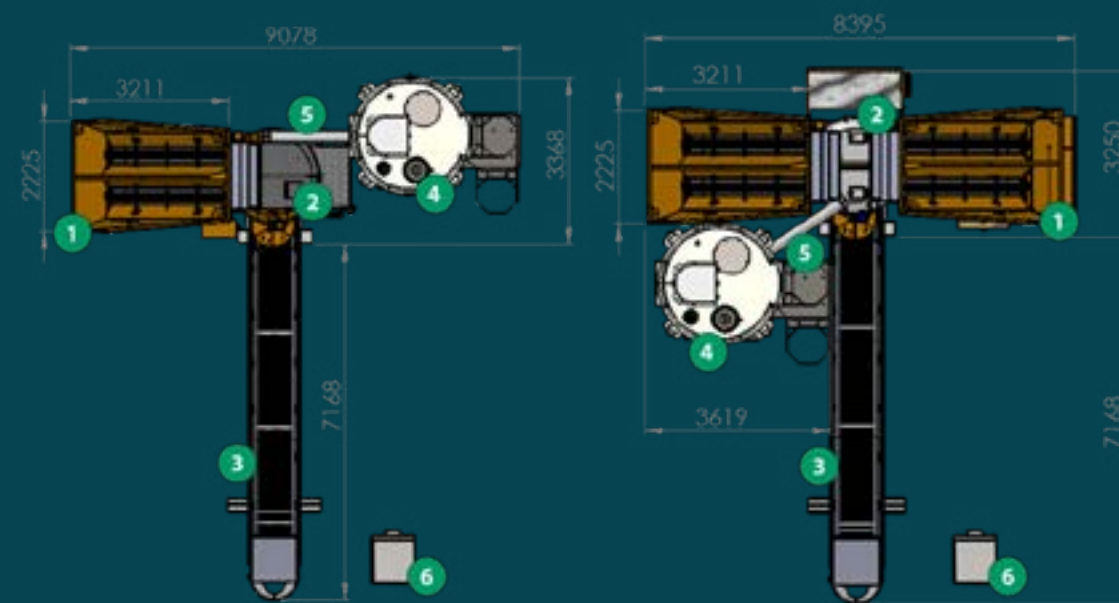
Fibo Collect gives you multiple opportunities to...

- Compete with the rising cost of delivered concrete
- Be price competitive in your market / regional community.
- Provide the exact quality and volume requested by your customer.
- Provide concrete with optimized production (without waste and spill).
- Offer 24/7 concrete batching for customers - automatically.
- Create business with and for local artisans and craftsmen.
- Work with local recycling yards for aggregates.
- Make an upsale - combine concrete with your existing business.
- Earn "green money" by reducing CO₂, carbon footprint, pollution, waste and spill.



The basics

These are our simple standard solutions – but only the sky is the limit on opportunities.



- 1 Aggregate Bins
- 2 Pan Mixer
- 3 Conveyor Belt
- 4 Cement Silo
- 5 Cement Auger
- 6 Payment (See options on page 7)

GREEN TIP

Recycle for aggregates

Recycling excavation and waste materials, such as used concrete and asphalt, is the latest trend in making construction more sustainable. It is also a very prosperous business. Talk to Fibo about optimizing your business with a sustainability angle. Plus, you save on materials and cash in more green money.

Extra features

In addition to a basic solution, there are numerous options and extra features to adapt to your work environment and customer requests. Here but a few:

Payment



Payment Kiosk. Prepaid.

Retrieve your prepaid concrete at the "Fibo Payment Kiosk":

- Scan your barcode from your invoice, order sheet or mobile device
- Start batching your requested order.



Payment Kiosk. Pay on the go (credit card).

Pay and retrieve your concrete at the "Fibo Payment Kiosk":

- Place an order on the screen.
- Pay by credit card.
- Start batching your requested order.



Point of sale (POS). In-store payment integration.

Consult and sell your customers concrete from any of your locations. An API provides seamless integration of ERP systems and the cloud-based "Fibo data and resource management application".

- Sell concrete from your stores.
- Monitor and manage supplies, pricing and productivity remotely.

Cleaning



Self cleaning mixer. Maintain your machine – and your customers.

An automated washing system cleans the pan mixer immediately after a batch is delivered or at a time of your choice. Everyone deserves a clean mix – both you and your customers.

Waste



Waste recycling unit. Reduce water cost and earn green money.

Our recycling unit separates the washout from the water and reconditions the water for use in another concrete batch. Fibo enables a cost-efficient and environmental production.

5 reasons to choose a Fibo Collect solution:

High-Quality Concrete Production

The Fibo Collect batching plant produces weight-batched concrete using a cement pre-weight solution with +/-1% dosing accuracy, according to EN206-standards.

Cloud Data Storage

The data for every batch of concrete is stored in the Fibo cloud, which gives you total and reliable trackability of everything the plant produces. Moreover, you can use the data to create delivery notes, quality assurance accreditation documents and much more.

Fresh concrete with a push of a button

With a Fibo Collect batching plant, you can provide your customers with concrete when and where they want it. No more waiting for a ready-mix truck and part load feeds. Combined with a significant reduction in CO₂ emissions due to less travel frequency and transport miles, you are supporting your community's efforts to create sustainable solutions.

Built-in Environmental Safety

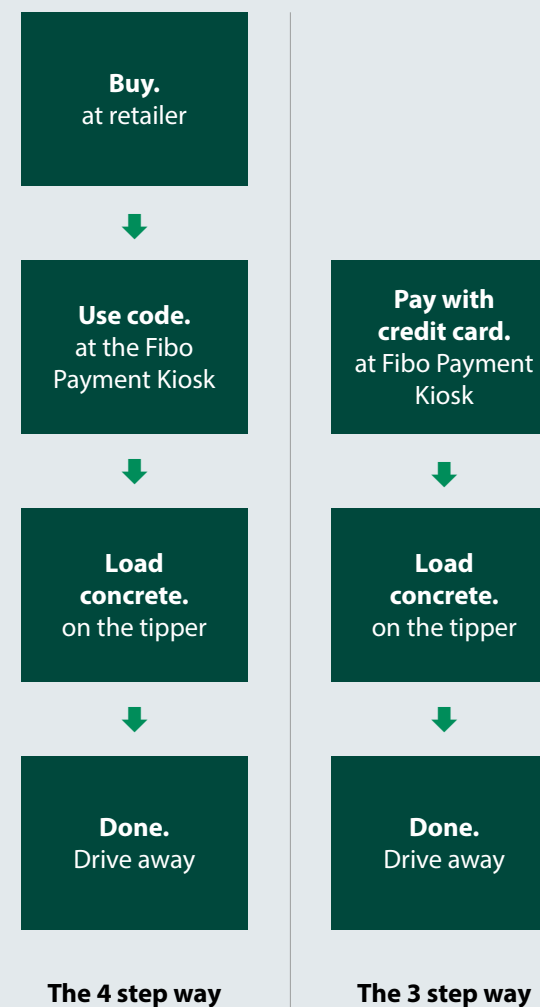
Fibo Collect plants feature optional built-in washing systems and waste disposal plants. Cleaning the mixer between batches ensures higher recipe accuracy, automated, shorter cleaning time and the option to add a wash-out recycling unit that separates the water for sanitization and use in new batches. The washout can be used as aggregate.

Positive Cashflow with Fibo Finance

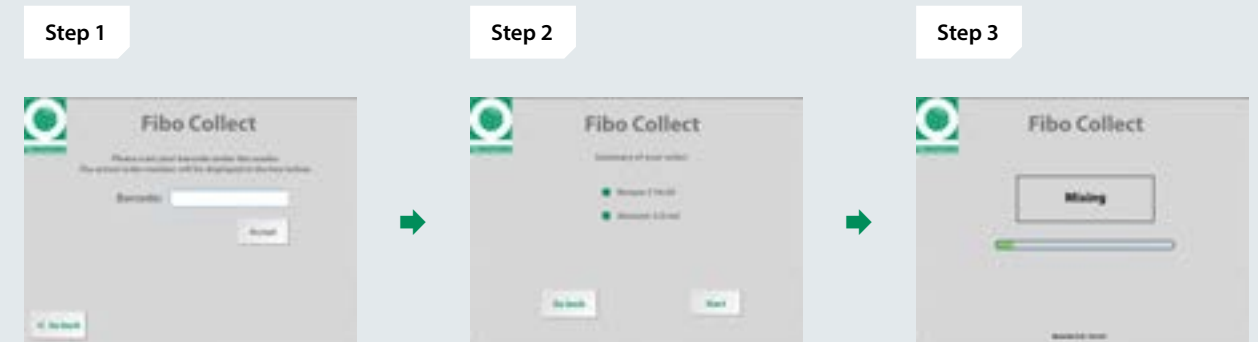
Fibo Finance allows qualifying customers to finance batching plants with only 15 % down and a running time of 36 months with six payments. This plan should allow for a positive cash flow and a growing business.

Fibo Collect is a Drive & Concrete Concept

With only 3 or 4 steps in your drive-in, your customers are set to go.



Payment with Bar Code



Payment with Credit Card



A most user-friendly screen ensures easy transactions.

Above is what your customers will see in their "Drive & Concrete".

Continuous improvement through technology and product innovation

At Fibo Intercon, innovation never stands still. With sustainability as an important part of our DNA, we tirelessly develop technologies and solutions aimed at reducing the carbon footprint in construction. At the same time, we put customer value and knowledge sharing at the center of our developments.

Latest innovations

API integrations:

- Fibo API enables the cloud-based resource and data management system to integrate with most ERP systems.
- Online accessible plants.
- Monitoring of production and productivity.
- Recipe and pricing management.
- Aggregate and cement management.
- Possibility for using the kiosk screen as advertising space.
- Remote service and support.

Fibo Academy:

- Learning about your system from setup to programming.
- Sharing concrete knowledge and beyond.
- Maintenance and troubleshooting.
- Programming of recipes, pricing, etc.

CO₂-calculations:

- Is the carbon footprint a deciding factor for a new project? The Fibo CO₂ calculator will give you an accurate overview of potential savings.

The innovative but straightforward self-service approach ensures quality, accuracy and sustainability.





Greener machine

Easier to clean

Fibo Intercon is dedicated to carbon reduction and sustainability in concrete production. We have tools to help you reduce your carbon footprint and improve your sustainability.

The tools include:

- Concrete waste recycling
- High PH cement water treatment
- Carbon reduction calculator
- Co₂ and pollution reduction
- Cement dust air filter
- Concrete recycling
- Self-cleaning and dosing pan mixers
- More circular economy: Less waste, less water use, fewer production failures, fewer batch disposals, less workforce and longer machine lifetime.
- More bottom-line green earnings.



Concrete
Circular
Economy

Concrete
Waste
Recycling

Carbon
Reduction



We are proud of our technology and innovation. It is today's state of the art in concrete production. What started as an internal sentence, "easy-to-clean-green-machine", has become our overall philosophy in product development: Make it automatic, have a cleaner production, reduce failures and setbacks and always try to make the solution green and circular.

Henrik B. Jeppesen
CEO of Fibo Intercon



Fibo Finance

Ensures you fast return on investment

Fibo Finance is a great way to grow and build your business. With a 3-year finance package, a Fibo Collect batching plant not only provides you with a potential return on investment in under twelve months but also with positive cash flow.

This is how it works:

- You buy a plant from Fibo Intercon with 36 months credit
- Fibo Finance provides you credit if EKF (Export Credit Association, Denmark) can approve you for an SMV guarantee
- Approval needs a credit assessment: audited annual reports three years back and at least two with a positive balance
- Before applying for a credit, a PO for the equipment must be placed with Fibo Intercon
- Fibo Intercon must receive 15% of the order value ad advance payment no later than 15 days upon credit approval
- 85% of the order value is to be financed by Nykredit Bank, Copenhagen, guaranteed by the EKF
- Delivery of order as agreed
- You make payments every six months from delivery

Service & support

Documentation, warranty and control

Fibo Intercon Service & Support is around the world recognized as being second to none.

We take pride in supporting you from the initial plant set-up to helping you with disposal at the end of the plant's life. A well-maintained Fibo Collect batching plant will give you a service life between 15-20 years.

Your service benefits

- Experienced support at your site.
- Fibo Technical Academy, including technical service, videos and downloads.
- Cloud-based connection to your plant for fast troubleshooting.
- Extended warranty.
- Preventive maintenance support.

Fibo Intercon

Concrete solutions for the future

Fibo Intercon is a leading partner and supplier to the global concrete industry. We manufacture and deliver both mobile and semi-mobile concrete batching plants.

Our vast experience and innovational approach drive continuous improvements and change. We aim to support your business by delivering world-class concrete solutions that not only raises your productivity but also reduces your carbon footprint.

Whatever the challenge – and wherever in the world – we bring on knowledge, technology and new perspectives to the table and meet your needs from one end to the other.

Knowledge and technology that grows your business

- Danish design and quality
- Built-to-last technology ensures high return on investment
- Reduction of your carbon footprint (average of 10%)
- Recycling of waste with concrete waste management system
- Easy installation and low maintenance costs
- Global service and support



1978

A/S Fibo is divided into independent divisions. Production and installation of global concrete plants becomes the main line of business.

2019

Our vast experience and innovational approach drive continuous improvements and solutions development.

1935

The company starts as a repair workshop associated with Fiskbaek Briketfabrik.

2003

Fibo maskiner a/s acquires the Danish company Inter Con which is a reputable supplier of mobile batching solutions.

2020

Fibo Intercon A/S is one of the most important providers of segment-based mobile batching solutions globally.

Fibo Intercon has been in existence for more than 70 years. It started out as a repair workshop, but for the last 40 years the company has been developing and manufacturing different types of machinery.

Fibo Intercon is a leading partner and supplier to the global concrete industry. We manufacture and deliver both mobile and semi-mobile concrete batching plants.

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